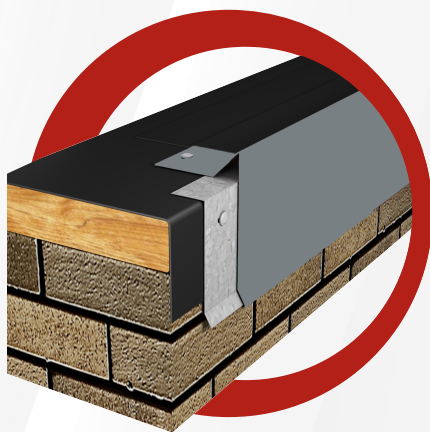
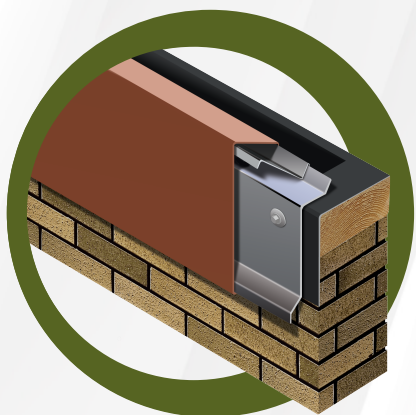


Labor Savings and Beyond

Pre-Engineered Edge Metal

VS

Shop Fabricated Edge Metal



Overall Cost

- Designed to maximize efficiencies
- Material cost can be more expensive, depending on the system



- More tools, equipment, and installation steps are required
- Material typically costs less

Installation

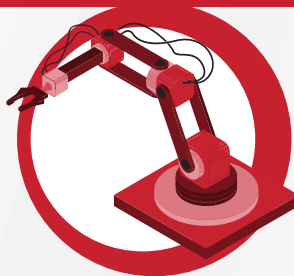
- Most systems do not require stripping-in/heat welding
- Pre-punched holes & snap-on covers
- Provided in 12' lengths



- Often requires stripping-in/heat welding and hand crimping hem
- No pre-punched holes or snap-on covers
- Provided in 10' lengths

Quality & Consistency

- Robotics help eliminate callbacks
- Standardize products and improve efficiencies



- Varies by shop and location

Testing

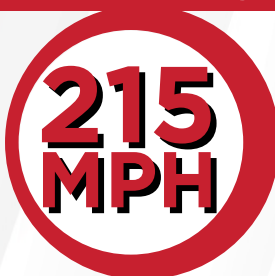
- ANSI/SPRI/FM 4435/ES-1 tested
- FM & Miami-Dade County approved



- Most don't have resources to test
- If tested, testing is typically limited to a small range of designs

Warranty

- Up to a 215 MPH lifetime wind warranty
- Paint and workmanship warranties



- Varies based on material providers

Lead Time

- Express colors & quick-to-ship systems
- Local distributors stock products



- Fast turnaround once field measurements are confirmed